### **Capital Budgeting Analysis**

#### **Topics**

- Cost of Capital
- Capital Budgeting Problems
- Issues in Capital Budgeting

### **Cost of Capital and Capital Budgeting**



- <u>Cost of Capital</u>: Expected return on a portfolio of all the company's existing securities.
  - It is used to discount the cash flows on projects that has similar risk to that of the company as a whole.
  - If the new project has more (or less) risky than the company's existing business(es), then appropriate adjustment to its cost of capital has to be made.
- <u>Capital Budgeting Process</u>: Analyzing the list of planned investment projects.
  - Matching capital budget to the company's strategic plans is a critical portion of company's financial planning process.

### **Cost of Capital**

- The expected return on any capital budgeting project should be greater or equal to the expected return on an asset of similar risk. (Otherwise, pay dividends!)
- A project's required return depends on the <u>project's</u> b. (Not company's β!)
- A project's b can be estimated by considering comparable industries or the cyclicality of project revenues and the project's operating leverage.
- If the company uses debt, the discount rate to use is the company's weighted average cost of capital (WACC).













## **Capital Budgeting**



- General rules
- 1. Focus on cash flows, not accounting earnings.
- 2. Analyze "incremental" cash flows.
- 3. Ignore sunk costs.
- 4. Incorporate opportunity costs.
- 5. Include cannibalization and erosion.
- 6. Consider impacts of inflation and taxes.

### **Capital Budgeting**



- Capital Budgeting Problems
  - Consistent forecasts
  - Conflict of interest
  - Forecast bias
  - Selection criteria (NPV, IRR, Payback ...)

## **Other Issues in Capital Budgeting**

- Investment decisions vs. financing decisions
- Forecasting errors
- Innovation
- Competition



# Corporate Strategy and Positive NPV

- Introduce new products
- Develop core technology
- Create barrier to entry
- Introduce variations on existing products
- Create product differentiation
- Utilize organizational innovation
- Exploit a new technology