

Capital Expenditure Committee: November 2006

FINANCIAL SUM	IMARY		
TOTAL R&P SALES	Project E	B/(P) Proto	
1st year 2005 Equivalent	\$26,000	\$2,745	25.0
5th year 2005 Equivalent	\$35,100	\$5,688	20.0
Sales maturity	1.35	0.09	20.0
			15.0
INCREMENTAL R&P SALES	Project E	B/(P) Proto	
1st year 2005 Equivalent	\$22,800	(\$455)	10.0
5th year 2005 Equivalent	\$35,100	\$5,688	5.0
Sales maturity	1.54	0.27	0.0
			0.0
INVESTMENT	Project E	3/(P) Proto	
Land	\$3,205	\$264	
Sitework	3,164	<u>(580)</u>	
Subtotal	\$6,369	(\$315)	_
Building	15,420	(5,052)	40
Other	1,227	(96)	
Total Net Investment	\$23,016	(\$5,463)	35
			1

VALUE	<u>IRR</u>	NPV	B/(P) Proto
Store	12.7%	\$13,201	\$2,493
Credit	<u>8.1%</u>	\$3,554	<u>\$544</u>
TOTAL	12.3%	\$16,755	\$3,038

STORE SENSITIVITIES				
HURDLE ADJUSTMENT	NPV	IRR		
Sales	(5.3%)	2.2%		
Gross Margin	(0.72)	0.29		
Construction (Building & Sitework)	\$3,102	(\$751)		
Full Transfer Impact	2.3%	9.3%		
RISK/OPPORTUNITY				
10% sales decline	(\$4,722)	(1.3)		
1 pp GM decline	(\$3,481)	(0.9)		
10% Const. cost increase	(\$1,494)	(0.6)		
Market margin, wage rate, etc.	(\$5,434)	(1.5)		
10% sales increase	\$4,621	1.2		
VARIANCE TO PROTOTYPE				
Land	\$287	0.1		
Non-Land Investment	(\$4,741)	(2.6)		
Sales	\$6,331	1.9		
Real Estate Tax	\$615	0.2		
P&L SUMMAR	Y			

Project B/(P) Proto

(\$97)

\$886

(\$567)

\$4,452

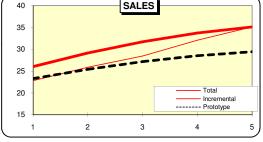
EBIT IMPACT

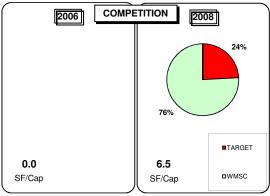
Thru Open Yr

5th Yr

	Project			Prototype	
	□Investment	■NPV	△-10% Sales	+10% Sales	
40		SA	ALES		<u> </u>
		SA	LES		

NPV & Investment





Project:	"Gopher P	lace"	
Market:	Gopherville	Open:	October, 2007
Prototype:	P04.383-MSP	Size:	127,000
Developer:	Henderson Associates	Own/Lease:	Own

Address: SWC of Hudson and Elk

Anchors: Freestanding

INVESTMENT DETAIL					
Land	Acres:	9.78	Sitework	Pro Ra	ta, Maximum
	PSF:	\$7.52	RE Tax-Per Corp	Tax	\$136
	Closing:	11/2006	B/(P) Proto		\$62
Options	Garden Cer	nter, Seismic			
BUILDING COST VS. PROTOTYPE					
Cubaccaraphia					(01 000)

	BUILDING COST VS. PROTOTYPE	
Subgeographic		(\$1,238)
Proto Update		(117)
Market Conditions		(1,158)
Government Fees		(1,049)
Architectural		(485)
Technical	Sourcing	(615)
Procurement		(239)
A/E Fees		(81)
Signs		6
Contingency		(75)
Total Variance		(\$5,052)

INCENTIVE SOMMANT		
None Available	Vendor Fee	\$0
	Legal Fee	\$0

DEMOGRAPHICS						
Characteristics	MSA	Trade Area	3-Mile Radius			
2005 Population (000's)	650	70	16			
2000-2005 Growth	15.0%	27.0%	20.0%			
Median HH Income	\$46,700	\$56,400	\$59,400			
# HH +\$50,000 (000's)	97	11	3			
% Adults 4+ Yrs. College, 2005	15%	12%	11%			
	COMMENTS					

- Target currently operates 5 stores in the market.
- Transfer Sales: T-1526: 8% (7 miles E) derives 19% of sales from the proposed trade area.
- R&P Sales assume Wal-Mart relocates a store to a Supercenter in 2007; Wal-Mart adds an additional Supercenter in Badgerville in 2008.



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FINANCIAL SUMMARY				
TOTAL R&P SALES	<u>Project</u>	B/(P) Proto		
1st year 2005 Equivalent	\$86,000	\$52,185		
5th year 2005 Equivalent	\$111,800	\$69,031		
Sales maturity	1.30	0.04		

INCREMENTAL R&P SALES	<u>Project</u>	B/(P) Proto
1st year 2005 Equivalent	\$79,600	\$45,785
5th year 2005 Equivalent	\$111,800	\$69,031
Sales maturity	1.40	0.14

INVESTMENT	<u>Project</u>	B/(P) Proto
Lease	\$87,309	(\$78,855)
Sitework	<u>0</u>	3,796
Subtotal	\$87,309	(\$75,059)
Building	29,434	(15,128)
Other	2,520	93
Total Net Investment	\$119,263	(\$90,094)

VALUE	<u>IRR</u>	NPV I	B/(P) Proto
Store	9.9%	\$14,225	(\$3,174)
Credit	<u>8.2%</u>	\$11,650	<u>\$7,164</u>
TOTAL	9.8%	\$25,875	\$3,989

Oredit	0.2 /6	<u>Ψ11,000</u>	<u>₩7,104</u>
TOTAL	9.8%	\$25,875	\$3,989
STORE SE	NSITIVI	TIES	
HURDLE ADJUSTMENT		<u>NPV</u>	<u>IRR</u>
Sales		1.9%	31.1%
Gross Margin		0.28	4.58
Construction (Building & Sitev	vork)	(\$4,289)	(\$41,070)
Full Transfer Impact		7.7%	36.3%
RISK/OPPORTUNITY			
10% sales decline		(\$16,611)	(1.0)
1 pp GM decline		(\$11,494)	(0.7)
10% Const. cost increase		(\$2,178)	(0.1)
Market margin, wage rate, etc	: .	(\$16,877)	(1.1)
10% sales increase		\$16,647	1.0
VARIANCE TO PROTOTYPE	Ε		
Lease		(\$78,912)	(15.1)
Non-Land Investment		(\$10,168)	(7.9)
Sales		\$99,963	22.9
Real Estate Tax		(\$637)	(0.2)
P&L SU	IMMAR	Υ	

(\$1,599)

\$14,034

(\$1,136)

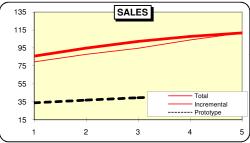
\$8,509

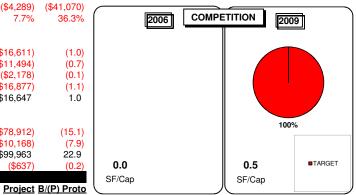
EBIT IMPACT

Thru Open Yr

5th Yr

NPV & Investment						
140.0						
120.0	+		1			
100.0	+					
80.0	+					
60.0	+					
40.0	-					
20.0	+	-			•	
0.0	+	<u> </u>		-		
		Project		P	Prototype	
		□Investment	■NPV	▲-10% Sales	+10% Sales	





Project:	Whalen Co	ourt"	
Market:	Buildback	Open:	October, 2008
Prototype:	Unique Single Level	Size:	173,585
Developer:	Sawicky and Co.	Own/Lease:	Lease
Address:	NWQ of Gopher and High Investment Blvd.		
Anchors:	Home Depot, Best Buy		

INVESTMENT DETAIL				
Lease	Type:	Building Lease	Sitework	N/A
	Rent:	Prepay+\$3.3K	RE Tax (net of abatement	\$358
	Closing:	10/2006	B/(P) Proto	(\$60)
Options			trict Office, 13k sf Exp. Stock,	2nd Lvl Stock
	BUILD	ING COST VS	. PROTOTYPE	
Subgeographic				(\$1,200)
Proto Update				(124)
Market Conditions				0
Government Fees				0
Architectural				0
Technical		Sourcir	ig	(7,927)
Procurement				(2,429)
A/E Fees			<u> </u>	(428)
Signs				(18)
Contingency				(3,000)
Total Variance				(\$15,128)
INCENTIVE SUMMARY				
			Vendor Fee	\$92

DEMOGRAPHICS					
Characteristics	MSA	Trade Area	3-Mile Radius		
2005 Population (000's)	18,768	632	1,248		
2000-2005 Growth	2.0%	3.0%	2.0%		
Median HH Income	\$57,200	\$48,500	\$43,800		
# HH +\$50,000 (000's)	3,750	143	238		
% Adults 4+ Yrs. College, 2005	30%	45%	37%		
COMMENTS					

Legal Fee

\$0

See attached for additional information.



Capital Expenditure Committee: November 2006

FINANCIAL SUMMARY				
TOTAL R&P SALES	<u>Project</u>	B/(P) Proto		
1st year 2005 Equivalent	\$24,000	\$2,043		
5th year 2005 Equivalent	\$30,500	\$2,729		
Sales maturity	1.27	0.01		

INVESTMENT	Project	B/(P) Proto
Land	\$10	\$3,390
Sitework	2,303	<u>290</u>
Subtotal	\$2,313	\$3,680
Building	9,705	(378)
Other	998	121
Total Net Investment	\$13,017	\$3,423

VALUE	<u>IRR</u>	NPV	B/(P) Proto
Store	17.5%	\$17,406	\$7,326
Credit	<u>8.2%</u>	\$3,121	<u>\$279</u>
TOTAL	16.4%	\$20,527	\$7,605

STORE SENSITIVITIES				
HURDLE ADJUSTMENT	NPV	IRR		
Sales	(18.1%)	(23.2%)		
Gross Margin	(2.35)	(3.04)		
Construction (Building & Sitework)	\$8,908	\$6,973		

RISK/OPPORTUNITY

10% sales decline

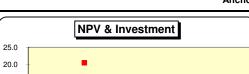
Real Estate Tax

1070 00100 0001110	(ψ1,000)	(1.0)
1 pp GM decline	(\$3,111)	(1.5)
10% Const. cost increase	(\$988)	(1.0)
Market margin, wage rate, etc.	(\$2,999)	(1.4)
10% sales increase	\$4,096	1.9
VARIANCE TO PROTOTYPE		
Land	\$3,675	3.2
Non-Land Investment	(\$570)	(0.3)
Sales	\$3.603	1 4
Sales	Ф3,003	1.4

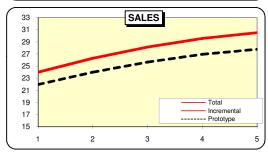
(\$4.066)

\$617

0.2



15.0 10.0 5.0 0.0



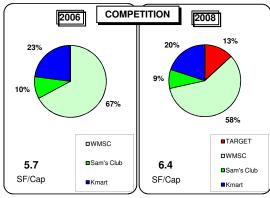
NPV

△-10% Sales

Prototype

+10% Sales

Project



Project:		"The Barn"		
Market:	Moose Land		Open:	March, 2007
Prototype:	P04.383-MSP		Size:	126,842
Developer:	Hulbert Ventures		wn/Lease:	Own

Address: NWQ of Badger and Wolverine

Anchors: Lowe's

INVESTMENT DETAIL				
Land	Acres:	11.48	Sitework	Fixed Cost
	PSF:	\$0.02	RE Tax-Per Corp Tax	\$136
	Closing:	4/2006	B/(P) Proto	\$62
Options	L3: Enhance	ed Risk Secu	rity	

201 2111411004 1 11011 0004111	
BUILDING COST VS. PROTOTYPE	
	\$523
	(22)
	(410)
-h-	0
	(95)
Sourcing	(122)
	(91)
	(76)
	(9)
	(75)
	(\$378)
	BUILDING COST VS. PROTOTYPE Sourcing

INCENTIVE SUMMARY			
None Available	Vendor Fee	\$0	
	Legal Fee	\$0	

DEMOGRAPHICS						
Characteristics MSA Trade Area 3-Mile Radius						
2005 Population (000's)	135	151	19			
2000-2005 Growth	3.0%	3.0%	7.0%			
Median HH Income	\$36,600	\$38,200	\$47,300			
# HH +\$50,000 (000's)	20	22	4			
% Adults 4+ Yrs. College, 2005	16%	17%	34%			
	COMMENTS					

- Target is entering a new small market. The nearest Target stores are 80 miles NE, 80 miles S, 90 miles NW.
- R&P Sales assume Target is part of a major retail development of 600K sf.
- See attached Resubmission Summary.



Total Net Investment

EBIT IMPACT

Thru Open Yr

5th Yr

CAPITAL PROJECT REQUEST

Capital Expenditure Committee: November 2006

FINANCIAL SUM	FINANCIAL SUMMARY				
TOTAL R&P SALES	Project	B/(P) Proto			
1st year 2005 Equivalent	\$34,000	(\$10,304)			
5th year 2005 Equivalent	\$42,000	(\$14,036)			
Sales maturity	1.24	(0.03)			
INCREMENTAL R&P SALES	<u>Project</u>	B/(P) Proto			
1st year 2005 Equivalent	\$25,900	(\$18,404)			
5th year 2005 Equivalent	\$42,000	(\$14,036)			
Sales maturity	1.62	0.36			
INVESTMENT	<u>Project</u>	B/(P) Proto			
Land	\$3,615	\$1,385			
Sitework	<u>3,695</u>	<u>(425)</u>			
Subtotal	\$7,310	\$960			
Building	14,969	(313)			
Other	1,660	48			

VALUE	<u>IRR</u>	NPV B/(P) Pro	to
Store	8.1%	(\$3,319) (\$18,222	2)
Credit	<u>8.1%</u>	\$3,635 <u>(\$1,29</u> 4	<u>4)</u>
TOTAL	8.1%	\$317 (\$19,510	6)

\$23,939

\$694

Project B/(P) Proto

(\$654)

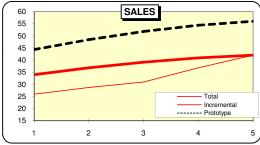
(\$2,343)

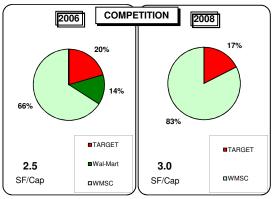
(\$1,921)

\$2,951

	70	(+) /			
STORE SENSITIVITIES					
HURDLE ADJUSTMENT	<u>NPV</u>	<u>IRR</u>			
Sales	45.1%	47.2%			
Gross Margin	4.64	4.91			
Construction (Building & Sitework)	(\$22,167)	(\$14,576)			
Full Transfer Impact	62.5%	63.1%			
RISK/OPPORTUNITY					
10% sales decline	(\$4,073)	(1.1)			
1 pp GM decline	(\$3,929)	(1.1)			
10% Const. cost increase	(\$1,470)	(0.3)			
Market margin, wage rate, etc.	\$6,059	1.6			
10% sales increase	\$4,008	1.1			
VARIANCE TO PROTOTYPE					
Land	\$1,501	0.3			
Non-Land Investment	(\$581)	(0.1)			
Sales	(\$16,455)	(4.4)			
Real Estate Tax	(\$2,682)	(0.7)			
	(\$2,682)	(0.7)			

	NPV & Investment
30.0	
25.0	
20.0	
15.0	
10.0	
5.0	
0.0	
	□Investment ■NPV Δ-10% Sales +10% Sales





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Market:	Goldie Country	Open:	October, 2007
Prototype:	SUP04M	Size:	173,770
Developer:	Barsky Enterprises	Own/Lease:	Own
Developer:	Darsky Enterprises	Own/Lease:	U

Address: SWQ of Ocean and Beach

Project:

Anchors: JC Penney, Circuit City, Borders, Bed Bath & Beyond, Ross

INVESTMENT DETAIL				
Land	Acres:	11.69	Sitework	Fixed Cost
	PSF:	\$7.10	RE Tax-Per Corp Tax	\$539
	Closing:	8/2006	B/(P) Proto	(\$269)
Options	None			
	BUILD	ING COST V	S. PROTOTYPE	
Subgeographic				\$829
Proto Update				(153)

Bl	JILDING COST VS. PROTOTYPE	
Subgeographic		\$829
Proto Update		(153)
Market Conditions		545
Government Fees	-	0
Architectural		(469)
Technical	Sourcing	(799)
Procurement		(170)
A/E Fees		(71)
Signs		50
Contingency		(75)
Total Variance		(\$313)
	INCENTIVE SUMMARY	

111	ACEIVITYE SOMMATTI	
None Available	Vendor Fee	\$0
	Legal Fee	\$0

DEMOGRAPHICS						
Characteristics	MSA	Trade Area	3-Mile Radius			
2005 Population (000's)	1,415	222	67			
2000-2005 Growth	13.0%	16.0%	4.0%			
Median HH Income	\$56,100	\$56,000	\$50,000			
# HH +\$50,000 (000's)	291	41	12			
% Adults 4+ Yrs. College, 2005	36%	24%	26%			
	COMMEN.	TS				

- Target currently operates 12 stores in the market. Total Target buildout for this market is currently estimated at 24 of which 7 are active/near term opportunities. Build out will include 12 SuperTarget units, 50% of the total.
- Transfer Sales: 25% from a store located 2.1 miles NE; 4% from a store located 7 miles N; 25% of sales from a store 4 miles away.
- General Merchandise/Hardlines C Mix: 82/18.
- Alternatives to this buildback scenario:
- >Relo: T-683 closes when Goldie's Square opens: Total NPV: \$6M; Total IRR: 9.3%.
- >T-683 closes 1 yr after Goldie's Square opens: Total NPV: \$3.9M; Total IRR: 8.9%.
- >T-683 closes 2 yrs after Goldie's Square opens: Total NPV: \$3.6M; Total IRR: 8.9%.



Capital Expenditure Committee: November 2006

Project:	"S	tadium Remodel"	
Market:	Boardwalk	Remodel Cycle:	Cycle 3 2007
Scope:	Interior Remodel	Last Remodel:	NA
Prototype Before & After:	SUP1.1 / S04	Own/Lease:	Own
Expansion Availability:	Not Site Constrained	Sides Before & After:	484 / 455
Offsite Whse/Dist Office:	N/A	POG Length:	24'/28'

FINANCIAL SUMMARY					
TOTAL R&P SALES	Project I	B/(P) Proto			
1st year 2005 Equivalent	\$64,000	\$19,677			
5th year 2005 Equivalent	\$64,000	\$7,940			
Sales maturity	1.00	(0.26)			
INCREMENTAL R&P SALES	Project				

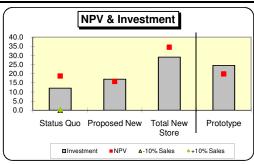
INVESTMENT	Project B	/(P) Proto
Land	\$0	\$5,000
Sitework	<u>1,173</u>	2,097
Subtotal	\$1,173	\$7,097
Building	12,411	2,245
Other	3,271	(1,618)
Total Net Investment	\$16,855	\$7,724

VALUE	<u>IRR</u>	<u>NPV</u>
Store	12.5%	\$14,911
Credit	4.6%	\$828
TOTAL	10.8%	\$15,739

STORE SENSITIVITIES					
HURDLE ADJUSTMENT	NPV	IRR			
Sales					
Gross Margin	Remode	ı			
Construction (Building & Sitework)					

RISK/OPPORTUNITY

10% sales decline	(\$7,854)	(1.8)
1 pp GM decline	(\$6,457)	(1.5)
10% Const. cost increase	(\$910)	(0.3)
Market margin, wage rate, etc.	(\$11,317)	(2.7)
10% sales increase	\$6,216	1.5





	l	C	U	Ε	C	П	D	Е	T/	4	

Write Off	\$1061 (\$657 Bldg, \$43 Roof, \$361 Other
RE Tax-Per Corp Tax	\$332
B/(P) Proto	(\$62)

SQUARE FOOTAGE				
	Total	Sales	Stock	Support
Original Sq Ft Additional Sq Ft	203,300	153,019 (10,544)	35,245 12,870	15,036 (2,326)
Total Sq Ft After Remodel	203,300	142,475	48,115	12,710
SUP04 Prototype B/(P) Prototype B/(P) Guide 1st FY	177,376 25,924	136,616 5,859	27,500 20,615 20,615	13,260 (550)

DEMOGRAPHICS				
Characteristics	MSA	Trade Area	3-Mile Radius	
2005 Population (000's)	806	113	84	
2000-2005 Growth	5.0%	16.0%	15.0%	
Median HH Income	\$50,774	\$65,931	\$64,597	
# HH +\$50,000 (000's)	158	29	21	
% Adults 4+ Yrs. College, 2005	28%	42%	44%	
	COMMEN	ITC		

- Entered market in 1972. Currently operate 8 stores in this market.
- A successful store at a strong long-term location serving an affluent family-oriented trade area.
- 2006 YTD Sales Trend: -0.9%.
- Post-remodel sales assume a 17% sales lift over R&P base case sales. Base case sales assume a (10)% impact from buildback (3.3 miles, October 2007); the store is also in the process of being impacted by Park Place South.
- Current Value of T-0530: \$18.8M; R&P base case sales; Prototypical Interior Remodel in 2007; Tax benefit of depreciable property write-off: \$0.4M; Rank: 783 of 1395.
- General Merchandise/Hardlines C Mix: 68/32; based on T-0530 historical trend.
- Options: New Entrance System, Relocate Pharmacy, Relocate Electrical Room.
- Scope: Refrigeration Replacement, 4 Phases of Grocery Staging, Flooring Replacement, Roof Replacement, Temp Pharmacy, New Food Avenue, New Starbucks, New Optical, New Portrait Studio, New Signage.

	P&L SUMMARY	
EBIT IMPACT	Project	B/(P) Proto
Thru Open Yr	(\$6,103)	(\$4,812)
5th Yr	\$1,272	(\$4,025)